



National Lobster Congress

15-16 September, Adelaide

Australia's Free Trade Agreement Agenda

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Foreign Affairs and Trade





Trade Policy

- Note the Government's key policy focus is on concluding the Doha Round.
- The Doha Round offers the greatest opportunity for Australia to increase access to overseas markets and improve the competitiveness of Australian exports.





Trade Policy

- Australia supports FTAs that complement our objectives for the multilateral system.
- Australia seeks comprehensive and WTO-consistent FTAs that have the potential to deliver benefits to Australia in a shorter period of time than multilateral negotiations .





FTA Agenda

- Australia has concluded FTAs with:
 - New Zealand (1983)
 - Singapore (2003)
 - Thailand (2005)
 - United States (2005)
 - Chile (2009)
 - ASEAN and New Zealand (2009)





FTA Agenda

- Australia is negotiating FTAs with:
 - Gulf Cooperation Council (GCC)
 - Japan
 - Malaysia
 - China
 - Republic of Korea





FTA Agenda

- Australia has agreed to commence FTA negotiations towards the Trans-Pacific Partnership Agreement (TPP):
 - likely participants include NZ, Chile, Singapore, Peru, Vietnam and US.





FTA Agenda

- Australia is negotiating a comprehensive multilateral trade and economic agreement known as PACER Plus
 - the Pacific Agreement on Closer Economic Relations will involve Australia, New Zealand and several Pacific island countries.

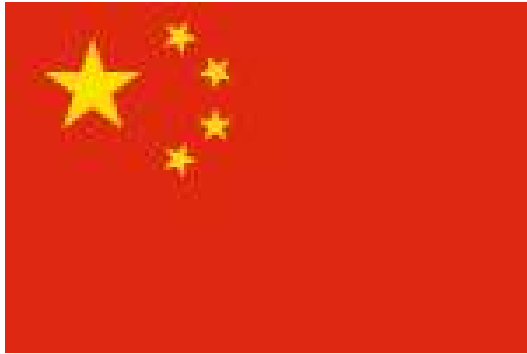




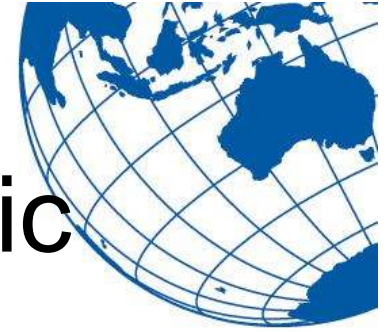
FTA Agenda

- and Australia is considering FTAs with:
 - India
 - Indonesia





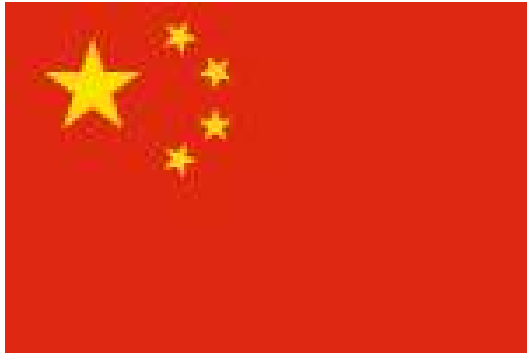
People's Republic of China



- 4th largest market for unfrozen, and 11th largest market for frozen rock lobsters
- China levies a 15% tariff on unfrozen*, and 10% tariff on frozen lobsters.

* not for cultivation





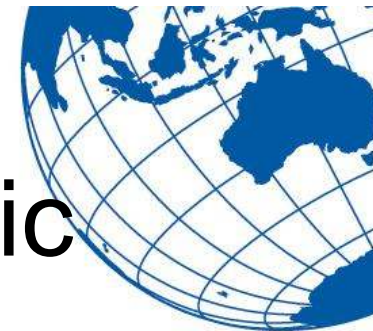
People's Republic of China



Australian Frozen rock lobster exports :

- \$401,000 (2008)
- 11th largest market for Australia
- 2nd largest source to China (China Customs)
- Subject to 10% MFN tariff in China





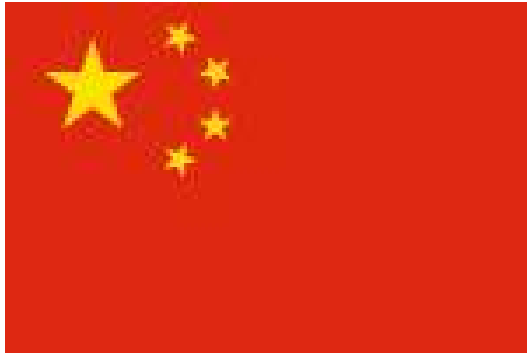
People's Republic of China

Australian unfrozen rock lobster exports:

- \$4.0 million (2008)
- 4th largest market for Australia
- 3rd largest source to China (China Customs)
- Subject to 15% MFN tariff in China*

* not for cultivation



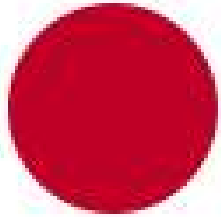


People's Republic of China



- FTA negotiations commenced in 2005
- 13 rounds so far
- Australia is pushing China on agriculture and services
- Covers a wider range of issues than what China has agreed to previously





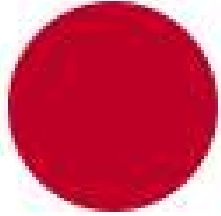
Japan



Australian frozen rock lobster exports:

- \$22.9 million (2008)
- 3rd largest market for Australia
- Subject to 1% MFN tariff in Japan





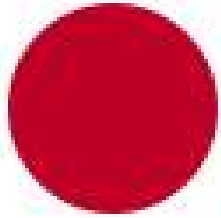
Japan



Australian unfrozen rock lobster exports:

- \$22.4 million (2008)
- 2nd largest market for Australia
- Subject to 1% MFN tariff in Japan (5% if not live, fresh or chilled)





Japan

- FTA negotiations commenced in 2007
- 9 rounds so far
- Agriculture negotiations remain time consuming.





Republic of Korea



Australian frozen rock lobster exports:

- \$52,000 (2008)
- 14th largest market for Australia
- Subject to 20% MFN tariff in Korea





Republic of Korea



Australian unfrozen rock lobster exports:

- \$74,000 (2008)
- 12th largest market for Australia
- Subject to 20% MFN tariff in Korea

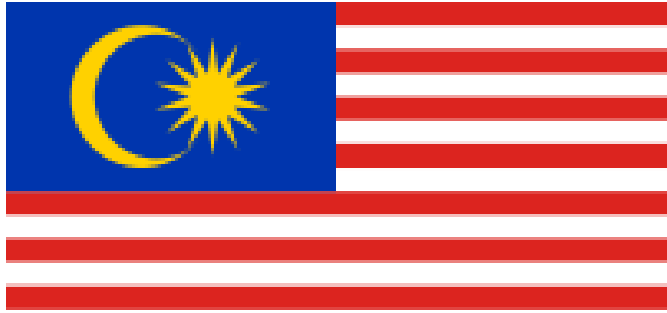




Republic of Korea

- FTA negotiations commenced in 2009
- 2 rounds so far
- Agriculture is sensitive for Korea





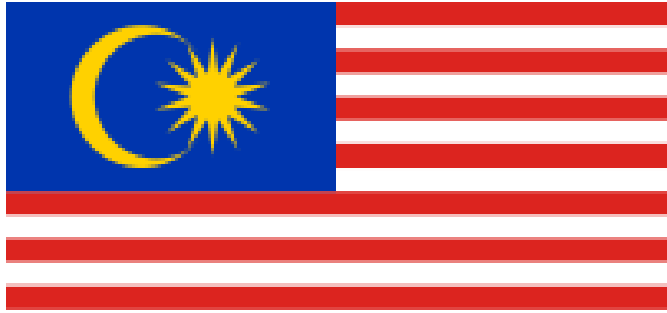
Malaysia



Australian frozen rock lobster exports:

- \$13,000 (2008) (however \$70,000 for first half of 2009)
- 20th largest market for Australia
- Subject to no tariffs in Malaysia





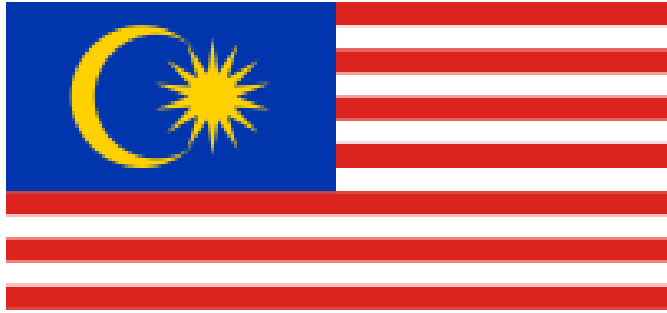
Malaysia



Australian frozen rock lobster exports:

- \$13,000 (2008) (however \$70,000 for first half of 2009)
- 20th largest market for Australia
- Subject to no tariffs in Malaysia (2006)





Malaysia

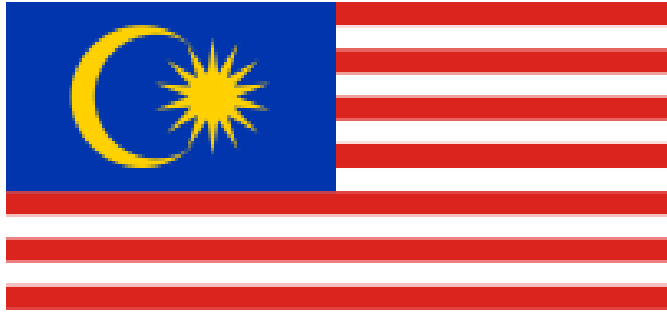


Australian unfrozen rock lobster exports:

- \$746,000 (2008)
- 7th largest market for Australia
- Subject to no tariffs* in Malaysia (2006)

* 8% if in airtight containers





Malaysia



- The first round was held in Canberra in May 2005.
- Negotiations were paused in 2006 to allow for conclusion of AANZFTA
- Negotiations recommenced in August 2009 with the fifth round held in Kuala Lumpur





Any Questions ?





- Trade statistics data derived from Department of Foreign Affairs and Trade STARS database, consistent with ABS Cat. 5368.0, June 2009.
- Rock lobster data pertains to these HS items:
 - 030611 Frozen rock lobsters and other sea crawfish (Palinurus spp., Panulirus spp., Jasus spp.), whether or not cooked by steaming or by boiling in water
 - 030621 Rock lobsters and other sea crawfish (Palinurus spp., Panulirus spp., Jasus spp.), other than frozen (whether or not cooked by steaming or by boiling in water)
- Office of Customs Tariff Commission of the State Council Tariff Department of the Ministry of Finance, People's Republic of China (2007) *Customs Tariff of Import and Export of the People's Republic of China*, China Financial and Economic Publishing House.
- Japan Customs website, *Japan's Tariff Schedule as of Jun 1 2009*, http://www.customs.go.jp/english/tariff/2009_6/data/03.htm
- MDC Customs Updating Service Department, *Malaysian Trade Classifications and Customs Duties Order and Harmonised Tariff Nomenclature* (2006)



Web-based Information



- See [www.dfat.gov.au/ Trade Policy/Free Trade Agreements](http://www.dfat.gov.au/TradePolicy/FreeTradeAgreements).
- Provides updates on existing FTAs and FTA negotiations.
- Means by which business can engage with the FTA process

